FOUR YEAR UNDERGRADUATE PROGRAM(2024–28) Department of Commerce and Management

COURSECURRICULUM

P	ART	-A: I	ntroduction	1			
Pr	ogran	n:BachelorinI	Business Admin	istration Sen	ester-V Sess	sion:2024-2	2027
(Ca	ertificat	te / Diploma / De	egree/Honors)	Sen	legeer v Sess	1011.2024	at V And 1
1	Cour	seCode	BI	BSC-13			
2	Cour	seTitle	Marketing Resea	rch			
	Cour	seType	Discipline Specifi	c Course (DSC)			
4		equisite(if,any)	Asperrequirem				
CourseLearning. 5 Discuss the Scope and Importance of Market Research and its role in the development of Marketing Strategy. Provide a detailed overview of the stages in the Market Research Process. To study the application of MR, Ethics in MR. To study the sales analysis and sales forecasting.					n Process.		
6	Cred	itValue	4Credits	Credit=1:	Hours-learning	& Observation	!
7.	Total	Marks	Max.Marks:	100	MinPass	ingMarks:	40
PA	RT-B	: Conte	ntoftheCour	'se			
***************************************		The state of the s			period)– 60Period	s(60 Hours)	
Un						5(00 110013)	No.of
			101	oics(Courseco	ments)	,	Period
Ι	App Rese Re se	Marketing Research: Nature, Purpose, Importance, Defining theMarketing Research Problem; Application of Marketing Research; Limitations of Marketing Research; Threats to Marketing Research; Research process. Research Design: Meaning, Characteristics and Importance.					15
D	and Data	Sample size decision A Processing: Select	ns.Questionnaire desig	n; Meaning and Chatistical Technique;	scaling Techniques, Sar aracteristics of a Questi Hypothesis Testing; Ta	onnaire.	15
П	I App	lication of Marketi		ner Research, Produ	ct Research, Sales Research.	earch and	. 15
I	Sale Con	es Analysis and Fo	orecasting: Identify	ing Market Segme	ents; Analyzing Comp IN CHHATTISGAR	petition and RH STATE)	15
Teywo	ords		search, Research De				
PA	RT-	C: Learnir	ngResources	5			
Т	extBo	oks,ReferenceBo					
2. L 3. M 4. C 5. L Onl	D. D. Sh I.N. M Shurchi uck, D ine Res	tarma, Marketing ishra, Marketing ill, Gilbert A.; Ba J.; Marketing I sources—	C.Beri, Tata Mc G g Research, Hima g Research, Sultan asic Marketing Research, Prentice	laya Publishing Chand and Son search, Dryden	House, Mumbai. ss, New Delhi. Press, Boston.		
		w.kopykitab.co					
		w.hitbullseye.co		COLORS AND SECURITY AND SECURITY AND SECURITY AND SECURITY AND SECURITY ASSESSMENT ASSES			
			entandEval		A		
Su			aluation Methods				
	eximun	n Marks:	10	00Marks			

ContinuousInternal	InternalTest/Quiz-(2):20&20		Bettermarks outofthetwoTest/ Quiz
Assessment (CIA):	Assignment/Seminar-	10	+obtainedmarksinAssignmentshallbe
(ByCourseTeacher)	TotalMarks-	30	considered against 30 Marks
EndSemester	Twosection-A &B		
Exam (ESE): SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Mark SectionB:Descriptiveanswertypeqts.,1outof2fromeachunit-4x10=40Mark			

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FOUR YEAR UNDERGRADUATE PROGRAM(2024-28)

Department of Commerce and Management

COURSECURRICULUM

quality, right quantity, right time, right price, and right source. Make decisions to the basic Materials Management elements such as the decision to make or buy, purchase commodities versus capital goods, and purchase for resale. CreditValue 4Credits Credit=15Hours-learning&Observation TotalMarks Max.Marks: 100 MinPassingMarks: 40 PART-B: ContentoftheCourse TotalNo.of Teaching—learningPeriods(01 Hr.perperiod)—60Periods(60 Hours) Unit Topics(Coursecontents) No.of	P	ART-A: I	ntroduction	1					
CourseCode BBSC-14	Pr	ogram:BachelorinI	Business Admir	istration	Semester-V	Session:2024	-2027		
CourseTitle	(Co	ertificate / Diploma / De	egree/Honors)			000011.2027	-2021		
CourseType Discipline Specific Course (DSC) 4 Pre-requisite(if,any) CourseLearning. Outcomes(CLO) Set strategic objectives, design structure, and organize the materials purchasing activities in the firm. Ensure that the purchasing decisions meet the basic requirements to right quality, right quantity, right time, right price, and right source. Make decisions to the basic Materials Management elements such as the decision to make or buty, purchase commodities versus capital goods, and purchase for resale. 4 Credits Credit=15Hours-learning&Observation TotalMarks Max.Marks 100 MinPassingMarks 40 PART-B: ContentoftheCourse TotalNo.of Teaching-learningPeriods(01 Hr.perperiod)—60Periods(60 Hours) Unit Topics(Coursecontents) No.of Periods Material Management: Scope, Importance and Functions, Characteristics of Material Planning, Capacity Requirements Planning. II Material Management: Scope, Importance and Functions, Characteristics of Material Management, Materials Planning, Capacity Requirements Planning. III Materials Research: Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EloQ, Safety-Stock, Need and functions of Inventory Control, Symptoms of Poor Inventory Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decisions. Materials Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Material Management, Pre		CourseCode	B	BSC-14	1				
Pre-requisite(if,any) Set strategic objectives, design structure, and organize the materials purchasing activities in the firm. Ensure that the purchasing decisions meet the basic requirements to right quality, right quantity, right time, right price, and right source. Make decisions to the basic Materials Management elements such as the decision to make or buy, purchase commodities versus capital goods, and purchase for resule. 4 Credits Credit=15Hours-learning&Observation TotalMarks Max.Marks: 100 MinPassingMarks: 40 MinPassingMarks: 40 Material Research TotalNo.of Teaching-learningPeriods(01 Hr.perperiod) 60Periods(60 Hours) 15 Functions,Objectives of MaterialManagement, Manpower Planning and Material Management, Materials Research, Techniques and Reporting. 15 Functions,Objectives of MaterialManagement 15 Functions,Objectives of Material Research, Period 15 Functions of Enguire Research 15 15 15 15 15 15 15 1	2	CourseTitle	Material Manage	ement					
Pre-requisite(if,any) Set strategic objectives, design structure, and organize the materials purchasing activities in the firm.		CourseType	Discipline Specif	ic Course (DS	C)				
CourseLearning. Outcomes(CLO) Set strategic objectives, design structure, and organize the materials purchasing activities in the firm. Ensure that the purchasing decisions meet the basic requirements to right quality, right quantity, right time, right price, and right source. Make decisions to the basic Materials Management elements such as the decision to make or buy, purchase commodities versus capital goods, and purchase for resale. 6 CreditValue 4 Credits Credit=15Hours-learning&Observation TotalMarks Max.Marks: 100 MinPassingMarks: 40 PART-B: ContentoftheCourse TotalNo.of Teaching-learningPeriods(01 Hr.perperiod)—60Periods(60 Hours) Unit Topics(Coursecontents) No.of Period Material Management: Scope, Importance and Functions, Characteristics of Material Functions, Objectives of MaterialManagement, Manpower Planning and Material Management, Materials Research, Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying III Principles of Inventory Management: Types of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision, Purchase of Capital Equipments, Techniques used in Capital Investment Decision, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 5 S.E. Sexena — Material Management, Pathy Bhawan. Online Resou	4	Pre-requisite(if,any)							
decision to make or buy, purchase commodities versus capital goods, and purchase for resale. 6	5		rseLearning. > Set strategic objectives, design structure, and organize the materials purchasing activities in the firm. > Ensure that the purchasing decisions meet the basic requirements to right quality, right quantity, right time, right price, and right source.						
TotalMarks Max.Marks: 100 MinPassingMarks: 40 PART-B: ContentoftheCourse TotalNo.of Teaching-learningPeriods(01 Hr.perperiod) – 60Periods(60 Hours) Unit Topics(Coursecontents) No.of Period Material Management: Scope, Importance and Functions, Characteristics of Material Functions, Objectives of MaterialManagement, Manpower Planning and Material Management, Materials Planning, Capacity Requirements Planning. Materials Research: Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EOQ, SafetyStock, Need and functions of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. Vost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: LearningResources TextBooks, ReferenceBooksand Others 1 M.M. Verma- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management, PHI Publications, New Delhi 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources— https://www.hitbullseye.com/grad-			decision to ma	ike or buy, pur	chase commodit	es versus capital go	ods, and		
TotalMarks Max.Marks: 100 MinPassingMarks: 40 PART-B: ContentoftheCourse TotalNo.of Teaching-learningPeriods(01 Hr.perperiod)—60Periods(60 Hours) Unit Topics(Coursecontents) No.of Period I Material Management: Scope, Importance and Functions, Characteristics of Material Functions, Objectives of MaterialManagement, Manpower Planning and Material Management, Materials Planning, Capacity Requirements Planning. II Materials Research: Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EOQ, SafetyStock, Need and functions of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: LearningResources TextBooks, ReferenceBooksand Others I M M. Verma- Material Management, S. Chand and Sons, New Delhi. 3 Dolbey& Lee- Material Management, Printrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Material Management, Printrice-Hall of India Pvt. Ltd, New Delhi. 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources https://www.hitbullseye.com/grad-	6	CreditValue	4Credits	Credit=	15Hours-learn	ing&Observation			
TotalNo.of Teaching-learningPeriods(01 Hr.perperiod)—60Periods(60 Hours) Unit Topics(Coursecontents) No.of Period Material Management: Scope, Importance and Functions, Characteristics of Material Management, Materials Planning, Capacity Requirements Planning. II Materials Research: Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EOQ, SafetyStock, Need and functions of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PPART—C: LearningResources TextBooks,ReferenceBooksand Others I M M. Verma- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 2 A.K. Dutta, Materials Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management, PHI Publications, New Delhi 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	7	TotalMarks	Max.Marks:				40		
Init	PA	RT-B: Conte	ntoftheCou	'se					
Init	_	TotalNo.of Teac	hing-learningPe	riods(01 Hr.pe	erperiod) – 60Pe	riods(60 Hours)			
I Material Management: Scope, Importance and Functions, Characteristics of Material Functions, Objectives of MaterialManagement, Manpower Planning and Material Management, Materials Planning, Capacity Requirements Planning. II Materials Research: Definition & Scope, Need and Importance, Organization for Materials Research, Techniques and Reporting. Source Selection: Stages in Source Selection, Social aspects in sourceselection; Legal aspects in Buying Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EOQ, SafetyStock, Need and functions of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: LearningResources TextBooks, ReferenceBooksand Others I M M. Verma- Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management, PHI Publications, New Delhi 5 S.E. Sexena – Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	*	it	Тор	oics(Course	contents)		No.of Period		
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Principles of Inventory Management: Types of Inventory, ABCAnalysis, Basic Inventory Models, Determination of EOQ, SafetyStock, Need and functions of Inventory Control, Symptoms of Poor Inventory Management, Quality Standards in Inventory Control. IV Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decisions. Materials Management, Materials Research, Inventory Management. PART—C: Learning Resources TextBooks, Reference Books and Others I M M. Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	П	Materials Research: De Techniques and Reportin	efinition & Scope, Nee			~	15		
Cost Reduction Techniques: Value Analysis, Value Engineering, Simplification, Standardization, use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: Learning Resources TextBooks, Reference Books and Others 1 M M. Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey & Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	П	Determination of EOQ, S	Management: Types SafetyStock, Need and	s of Inventory, AE I functions of Inve	CAnalysis, Basic In entory Control, Sym	ventory Models	15		
use of Linear Programming, Transportation Model, Quality Control. The Future of Material Management: Capital Investment Decisions, Purchase of Capital Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: LearningResources TextBooks, ReferenceBooksand Others 1 M M. Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena – Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	IV	Cost Reduction Tech	niques: Value Anal	ysis, Value Eng	neering.Simplifica	ation, Standardization.	15		
Equipments, Techniques used in Capital Investment Decision. Materials Management, Materials Research, Inventory Management. PART—C: LearningResources TextBooks,ReferenceBooksand Others 1 M M. Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena — Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-		use of Linear Program	ming,Transportatior	Model, Quality	Control.				
Materials Management, Materials Research, Inventory Management. PART-C: LearningResources TextBooks,ReferenceBooksand Others 1 M M.Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena – Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-		Equipments, Technique	es used in Capital Ir	apital Investment	it Decisions,Purch	ase of Capital			
PART-C: LearningResources TextBooks,ReferenceBooksand Others 1 M M.Verma- Material Management, S. Chand and Sons, New Delhi. 2 A.K. Dutta, Material Management, Prentrice-Hall of India Pvt. Ltd, New Delhi. 3 Dolbey& Lee- Materials Management- IMH Publications 4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena – Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	Keywo	rds Materials Man	agement, Materials	Research, Inve	entorv Manageme	nt.			
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4 Gopal Krishanan- Material Management, PHI Publications, New Delhi 5 S.E. Sexena – Material Management, Sahitya Bhawan. Online Resources— https://www.kopykitab.com/ https://www.hitbullseye.com/grad-	2 A.	K. Dutta, Material Man	agement, Prentrice	-Hall of India	Pvt. Ltd, New D	elhi.			
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https://www.hitbullseye.com/grad-	Onli	ine Resources-	Bement, Builty	a Dilawaii.					
PART-D:AssessmentandEvaluation			THE RESIDENCE OF THE PROPERTY	COMM decays and the commence of the commence o					
	PA	RT-D:Assessm	entandEvalu	ıation	- William Shift Later And Strangers and Strangers	The second of th	-		

pat grands Silvering

Suggested Continuous Maximum Marks:	Evaluation Methods: 100Marks				
ContinuousInternalAss	essment(CIA): 30Marks				
EndSemesterExam(ES	E): 70 Marks				
ContinuousInternal	InternalTest/Quiz-(2):20&20		Bettermarks outofthetwoTest/ Quiz		
Assessment (CIA):	Assignment/Seminar-	10	+obtainedmarksinAssignmentshallbe		
(ByCourseTeacher)	TotalMarks-	30	considered against 30 Marks		
EndSemester	Twosection- A &B				
Exam (ESE): SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Marks SectionB:Descriptiveanswertypeqts.,1outof2fromeachunit-4x10=40Marks					

Sal My

FOUR YEAR UNDERGRADUATE PROGRAM(2024-28) Department of Commerce and Management

COURSECURRICULUM

	rtificate / Diploma / Do		Semester-V				
1	CourseCode	BBSC- 15	a a				
2	CourseTitle	Quantitative Techniques					
	CourseType	Discipline Specific Course (DSC)					
4	Pre-requisite(if,any)	Asperrequirement					
5	Outcomes(CLO)	CourseLearning. Dutcomes(CLO) Get an insight into the fundamentals of Operations Research and its definition, characteristics and phases. Learn the usage of game theory and Simulation for Solving Business Problems. Solve Optimization Problems liketransportation and to Identify and formulateLinear Programming Models.					
6	CreditValue		t=15Hours-learning	2&Observation			
7	TotalMarks	Max.Marks: 100			10		
PAF	RT-B: Conte	ntoftheCourse					
	TotalNo.of Teac	hing–learningPeriods(01 Hr.	perperiod)– 60Perio	ds(60 Hours)			
Unit	t	Topics(Cours	econtents)		No.of Period		
I	Operation Research: In	e: Definition, Approach to decision material troduction to OR; Scope, Techniques and Models in OR (only theory).			15		
		Formulation of Broblem Mathede of	solvingLinear Programmi	ng; Problems	15		
П	Linear Programming: related to mixed constrait Transportation Model: Method, Least Cost Method, Least Cost Method	nts. Mathematical Formulation, Initial Ba nod andVogel's Approximation Meth	asicFeasible Solution: No	rth West Corner ization and			
Ш	Linear Programming: related to mixed constrait Transportation Model: Method, Least Cost Method, Least Cost Method, Least Cost Method, Least Cost Method, Waximization) using Moderobability: Meaning ar Poison distribution, Bino	nts. Mathematical Formulation, Initial Band and Vogel's Approximation Methodified Distribution Method. Ind definition of Probability (Addition mialdistribution).	asicFeasible Solution: No. od; Optimization (Minimization Rule, Multiplication Rule	, Baye's Theorem,	15		
	Linear Programming: related to mixed constrai Transportation Model: Method, Least Cost Meth Maximization) using Mo Probability: Meaning ar Poison distribution, Bino Sampling and Sampli Two person zero sum a mixedstrategy, Graphic	nts. Mathematical Formulation, Initial Band and Vogel's Approximation Meth diffied Distribution Method. In definition of Probability (Addition)	asicFeasible Solution: No od; Optimization (Minimization (Minimization Rule, Multiplication Rule F-test, Chi-square test). oint, dominance rule, V x n) and (m x 2)games	Exation and Baye's Theorem, Theory of games-Value of the game,	15 15		

- 1. Natrajan A. M. 'Operation Research', Pearson Education
- 2. Vohra N. D. 'Quantitative Techniques in Management', Tata McGraw Hill.
- 3. Dougerty, Introduction to Econometrics, 4E, ISBN: 9780195693249, Oxford University Press
- 4. Taha H, "Operation Research", Pearson Education
- 5. P. K. Gupta and D. S. Hira, "Operations Research", New Delhi: Sultan Chand Publications,
- 6. Hillier and Lieberman 'Operations Research', Tata McGraw Hill, Eighth Edition

Online Resources-

https://www.kopykitab.com/

https://www.hitbullseye.com/grad-

PART-D:Assessi	PART-D:AssessmentandEvaluation						
Suggested Continuous	Evaluation Methods:						
Maximum Marks:	100Mark	S					
ContinuousInternalAss	essment(CIA): 30Mark	S					
EndSemesterExam(ES	E): 70 Mari	ks	•				
ContinuousInternal	InternalTest/Quiz-(2):20&2	20	Bettermarks outofthetwoTest/ Quiz				
Assessment (CIA):	Assignment/Seminar-	10	+obtainedmarksinAssignmentshallbe				
(ByCourseTeacher)	TotalMarks-	30	considered against 30 Marks				
EndSemester	Twosection-A &B	***************************************					
Exam (ESE): SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Marks							
,	SectionB:Descriptiveanswerty	ectionB:Descriptiveanswertypeqts.,1outof2fromeachunit-4x10=40Marks					

FOUR YEAR UNDERGRADUATE PROGRAM(2024-28)

Department of Commerce and Management

COURSECURRICULUM

D/	PART-A: Introduction						
		ntroduction	_				
Pro	ogram:Bachelorin F etificate / Diploma / De	gree/Honors)		Semester-V	Session:2024	4-2027	
1	CourseCode		BSC-03				
2	CourseTitle	Elective A – Man	agement: O	ffice Organisation a	and Management		
	CourseType	Discipline Specifi	ic Elective (I	OSE)			
4	Pre-requisite(if,any) Asperrequirement						
	CourseLearning. > Learn of basic knowledge of office Organisation and Management						
5	Outcomes(CLO)	Demonstrate si	kills in effect	ive office Organisat	ion		
		> Ability to main	tain office re	ecords			
		> Ability to main			,		
		future office n	eni typės oje nanagors	Organisation structu	res and responsibl	ilities as	
6	CreditValue	4Credits		=15Hours-learnin	ock Obsamation		
7	TotalMarks	Max.Marks:	100		0	40	
			(III	WIIIIF	assingMarks:	40	
PAI		ntoftheCour	1.0 C-0				
		hing-learningPe	riods(01 Hr.	perperiod)– 60Peri	ods(60 Hours)		
Uni	t	Top	oics(Course	econtents)		No.of	
I	TOTALINA NATIONAL C	OF OPEROD M	A DI A CITTA FIN	NITE NA 1 000		Period	
1	FUNDAMENTALS Meaning: Steps in of	of Office M.	ANAGEME.	NT: Modern Office	Organisation:	15	
	Meaning; Steps in of structure types, Natur	re of office service	Principles of	Officeorganisation,	Organisation		
	decentralisation and	centralisation of of	fice services	Departmentation of	f		
	OfficeManagement:	Meaning, Element	ts and major	processes of Office	Management		
	Office Manager: Fu	inctions and qualif	ications of O	ffice manager.	· · · · · · · · · · · · · · · · · · ·		
П	ADMINISTRATIV				e Accommodation	15	
	and its Importance: I	Location of Office	, Choice of L	ocation:Urban vsSu			
	be Considered in Sel	ecting the Site, Se	curing Office	e Space,			
	Office Lay-out: Obj	ectives of Office I	Lay-out, Princ	ciples of Office Lay	-out, Steps in		
	Lay- outPlanning, A	dvantages of a Go	od Lay-out.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	Types of offices: Op OFFICE ENVIRON	NMENT Massing	ate Office- a	dvantages and disac	lvantages.		
	Decoration: Colour (Conditioning Floo	, and Compoi	Furnishings Furnit	ronment Interior		
	Types of Furniture, C	Choice between W	ooden and St	teel Furniture Princ	inles Governing		
	Selection of Furnitur	e Lighting and Ve	ntilation, Noi	se: Internal Noise, E	external Noise:		
	Cleanliness, Sanitation	on and Health Safe	ety and Secur	ity.	,		
Ш	1	GEMENT: Impor	tance of Rec	ords, Types of offic	e records;	15	
	Records Managemen	t: Meaning, Princi	ples of Reco	rd Keeping, Functio	ns of 'Records		
	Management; Filing: Elements of Filing and Filing Functions, Objectives and Importance						
	of Filing, Advantages of Filing, Essentials of a Good Filing System, Classification of Files, Filing Procedure or Routine.						
			oning types	and advantages M	etical Dili		
	Filing Methods: Hormeaning, equipment	ised. Advantage a	aining, types nd Disadvant	and advantages, Ver	and		
	Decentralisation of F	iling- Centralised	filingand De	centralised Filing	anu		
	Office manual:Cont	ents, Importance. t	ypes of offic	e manuals: Indexing	:: Meaning		
	importance, advantag	ges and essentials of	of good index	king, type of index:	,,		
	Retention and dispo	sal of files: Mean	ing and bene	fits of record retenti	on/need for		
		155		// .			

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MICHOCOL Of tiles lite evide stores of Ele-								
disposal of files, life-cycle stages of files. IV OFFICE MECHANISATION AND DATA PROCESSING: Meaning Importance and								
	15							
Objectives of Office Mechanisation, Advantages and disadvantages of Office Mechanisation,	Factors Determining Office Mechanisation Kinds of Office Machines: Duplicating Machines and							
Photocopying Machines, Accounting, tabulating and computing machines, communication	ng Machines Accounting tabulating and computing machines and							
machines; Introduction to Data and Information: Distinction between Data and Information,	tion to Data and Information: Distinction between Data and Information							
Importance of Data and Information, Classification of Data, Classification of Information, Data	ance of Data and Information, Classification of Data Classification of Information,							
Lifecycle (chart), Data Collection Methods- Primary and secondary data collection methods: Data								
presentation Methods of Presentation of Data; Data processing using computers: Components of								
Computers, Input and Output Devices, Software used in Computers (names and uses only)								
Computer Applications in Office' Management, Advantages and Limitations of Computerisation.								
Keywords Office Management, Records Management, office Mechanisation.								
PART-C: LearningResources								
	TextBooks,ReferenceBooksand Others							
1.S.P Arora, Office OrgaGinn, Record Management, 10th Edition, Cengagee Pvt Ltd.								
2. M.E. Inakuram Rao, Office organisation and Management, Atlantic								
3. Judith Read, Mary Lea Ginn, Record Management, 10th Edition, Cengage Learning.								
Online Resources—								
https://alison.com/tag/office-management								
https://onlinecourses.swayam2.ac.in/								
PART-D:AssessmentandEvaluation	AND THE PERSON NAMED IN							
Suggested Continuous Evaluation Methods:								
Maximum Marks: 100Marks								
ContinuousInternalAssessment(CIA): 30Marks								
EndSemesterExam(ESE): 70 Marks								
ContinuousInternal InternalTest/Quiz-(2):20&20 Bettermarks outofthetwoTest/Quiz								
Assessment (CIA): Assignment/Seminar- 10 +obtainedmarksinAssignmentshallbe	e							
(ByCourseTeacher) TotalMarks- 30 considered against 30 Marks								
EndSemester Twosection- A &B								
The state of the s								
Exam (ESE): SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Marks								

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FOUR YEAR UNDERGRADUATE PROGRAM(2024–28) Department of Commerce and Management

COURSECURRICULUM

P	ART-A:	ntroductio	n					
A	ogram:BachelorinI Iministration ertificate / Diploma / De	Business	Semester-V	Session:2024-2	027			
1	CourseCode		BSE -03					
2	CourseTitle							
	CourseType		ance: Investment Manag	gement				
4		Discipline Specia	fic Elective (DSE)					
_	Pre-requisite(if,any)		Asperrequirement					
5	Outcomes(CLO)	Dutcomes(CLO) Identify own strengths and develop new skills in the process of Investment With this type of learning outcomes, the learner will understand concepts, rules and procedures Stock Markets. In this type of learning outcome, the learner usespersonal strategies to think, organize, learn and behave.						
6	CreditValue	4Credits		-learning&Observation				
7	TotalMarks	Max.Marks:	100		40			
A	RT-B: Conte	ntoftheCou	rse	- B				
			riods(01 Hr.perperiod)-	- 60Periods(60 Hours)				
TI-:4					No.o			
I	Investmentmanagement; categories; Investment al Speculation, Arbitrat Functions, Types, Stra Arbitration / Hedging	Type of investors; In ternatives. ion, Hedging: Introduced in the series in the serie	oduction, Meaning and Def v/s Arbitration v/s Hedgingsk for companies.	inition, Objectives, g; Can Speculation/	15			
П	Stock Market Operation Forward contracts, Future	ns: New Issue Marke e contracts, Option, c	et, Secondary Marketoperation ontracts, Swaps Contracts.		15			
II	Analysis: Fundamental Analysis and Efficient M	Analysis, Economic A arketTheory; Portfoli	analysis, CompanyAnalysis, Ir io Analysis.		15			
IV Stock Exchange in India: Meaning &Definition, Members, Brokersand Participants in Stock Exchange DEMAT Account: Introduction &Types of order Processing. SEBI: Functions and Operations of SEBI; Present scenario of Capital Market. Keywords Investment Management, Stock Market, Stock Exchange, SEBI.								
PA		gResource						
	extBooks,ReferenceBo	oksand Others			5.			
2. F 3. Pi Hill	rasannaChandra : Inve Education Private Lim	R.J. : Security An stment Analysis d ited	Cliffs, New Jersey, PHI alysis & Portfolio Mana and Portfolio Manageme folio Management (1st e	nt ; Tata Mcgraw				
o. Si Anai	rahani, R. (2011). Fina mika Publishers &,	ncial Markets in . ; Distributors (P)	India, A Research Initia Ltd.	tive (3 rd ed.)	\			
Man	agement. (8th ed.). Cen	age India Pvt. I t	nvestment Analysis and I	rorijolio	2/			
	De Descurere				/			

Online Resources-

https://www.kopykitab.com/

https://www.hitbullseye.com/grad-

- Amus My

PART-D:AssessmentandEvaluation							
Suggested Continuous	Suggested Continuous Evaluation Methods:						
Maximum Marks:	100Marks						
ContinuousInternalAss	essment(CIA): 30Marks						
EndSemesterExam(ES)	,						
Continuous Internal	InternalTest/Quiz-(2):20&20		Bettermarks outofthetwoTest/ Quiz +				
Assessment (CIA):	Assignment/Seminar-	10	obtainedmarksinAssignmentshallbe				
(ByCourseTeacher)	TotalMarks-	30	considered against 30 Marks				
EndSemester	Twosection- A &B	***************************************					
Exam (ESE):	SE): SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Marks						
	SectionB:Descriptiveanswertypeqts.,1outof2fromeachunit-4x10=40Marks						

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FOUR YEAR UNDERGRADUATE PROGRAM(2024–28) Department of Commerce and Management

COURSECURRICULUM

P	A	RT-A:	ntroduction	1			
Pr	og	ram:BachelorinB	usiness Admini	stration	Semester	r-V Session:2024	-2027
(Co		ificate / Diploma / De	gree/Honors)			00001011.202-	C AU C I
1	_	CourseCode		BSE -03			
2	C	CourseTitle	Elective C – Mar	keting: Ag	riculture and	d Rural Marketing	
		CourseType Discipline Specific Elective (DSE)					
4		Pre-requisite(if,any) Asperrequirement					
_	CourseLearning. > In sight into rural markets						
5	C	Outcomes(CLO)	> Learn about R	ural consu	mer Behavioi	ur	
		11.487	Know about th	e Institutio	nal Support t	o Agriculture and Rural m	arketing
6		reditValue	4Credits		lit=15Hours	-learning&Observation	
7	-	otalMarks	Max.Marks:	100		MinPassingMarks:	40
PA	R		ntoftheCour				
		TotalNo.of Teac	hing–learningPe	riods(01 H	r.perperiod)-	- 60Periods(60 Hours)	
Un			Тор	oics(Cour	secontents)	No.of Period
I		Agriculture and Ru	ral Marketing: D	Definition, r	ature and sco	ope, classification of rural	15
		markets, rural v/s urb	oan markets. mark	eting envir	onment, infra	structure facilities, rural	
		credit institutions, ru	ral retail outlets.				
П		Rural Marketing:	Meaning of Marke	t and Mark	eting, Nature	and scope of rural	15
		marketing; Rural and consumerism	i urban markets; ru	ıral marketi	ing environm	ent; Rise of rural	-
		The Control of the Co	haviana Canan	1	D 1	1	
		affecting rural Consu	ımer Rehaviour: B	er buying	Benaviour in	rural markets; Factors al consumer markets.	
II	I	Rural product and	Pricing Strategy:	Rural Prod	uct Dural pr	oduct Classification; Rural	15
		product life cycle, pr	oduct life cycle str	ategies in r	ural markete	New Product	13
		Development in Rura	al markets: Brandi	ng of Rural	Markets: Pri	cing for Rural Markets:	
		Factors and strategies	S	8	1,10,11,0,10,111	omg for Rular Markets.	
IV		Institutional Suppor	rt to Agriculture	and Rural	Marketing:	Commission on	15
	Agriculture Costs and Prices (CACP), National Agriculture Co-operative Marketing						
	Federation (NAFED), Agriculture and Processed Food Exports Development Authority						
		(APEDA), The Natio	nal Co-operative l	Developme	nt Corporatio	on (NCDC), Food	
		Corporation of India	(FCI), Panchayat	State Agri	culture Mark	eting Boards,	
Keywoi	rde	Chnattisgarh - Futur	e of Rural marketi	ng in Chha	tisgarh, Rece	ent policies for agriculture.	
			ng, Consumer Beha	viour, Rura	l markets, Url	ban Markets.	
PA	R	T_C: Learnin	a Pacaura a	4			

PART-C: LearningResources

TextBooks, Reference Books and Others

- 1. Badi R V Badi N.V: Rural Marketing
- 2. Acharya S S Agarwal: Agriculture Marketing in India
- 3. Economy of Assam: P.K. Dhar
- 4. Rural Marketing: CSG Krishnamacharyulu
- 5. Agricultural Economics: R. K. Lekhi

Online Resources-

https://www.ukessays.com/essays/information-technology/e-marketing-in-rural-areas-indian-perspective-information-technology-essay.php&ved

https://study.sagepub.in/velayudhan_rm3e&ved

Minny

&ved

PART-D:AssessmentandEvaluation						
Suggested Continuous Maximum Marks:	Suggested Continuous Evaluation Methods:					
ContinuousInternalAssessment(CIA): 30Marks						
EndSemesterExam(ESE): 70 Marks						
ContinuousInternal Assessment (CIA): (ByCourseTeacher)	InternalTest/Quiz-(2): 20&20 Assignment/Seminar- TotalMarks-	10 30	Bettermarks outofthetwoTest/ Quiz +obtainedmarksinAssignmentshallbe considered against 30 Marks			
EndSemester	EndSemester Twosection- A &B					
Exam (ESE):	SectionA:Q1.Objective-10x1=10Mark;Q2.Short answertype-5x4=20Marks SectionB:Descriptiveanswertypeqts.,1outof2fromeachunit-4x10=40Marks					

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FOUR YEAR UNDERGRADUATE PROGRAM(2024–28) DEPARTMENTOF Commerce and Management COURSECURRICULUM

PART-A: Introduction Program: Bachelorin Business Administration | Semester- V | Session: 2024-2027 (Certificate/ Diploma/Degree/Honors) CourseCode BBVAC - 03 2 CourseTitle Data Analytics Using MS Excel 3 CourseType Value Addition Course [VAC] 4 Pre-requisite(if, any) | Asperrequirement Learn spreadsheet functions to efficiently perform calculations related to CourseLearning. real-world operations. 5 Outcomes(CLO) Identify real-world problems of data using spreadsheets. Apply spreadsheets'summarise and report tools to analyze real-world data. CreditValue 2Credits Credit=15 Hours-learning& Observation **TotalMarks** Max.Marks: 50 MinPassingMarks: 20 eriods(30 Hours)

PARI-B:	Contentor	theCourse	9	
Tota	lNo.ofTeaching-le	earningPeriods	(01Hr.	nerneriod)-30Pe

	Total 10:01 Teaching Tear lining 1 erious (01111: per periou)-30 Ferious(30 H	ours)
Unit	Topics(Coursecontents)	No.of Period
I	Working on Data in Spreadsheets: Applying Logic in Decision Making	08
	Excel for Problem Solving	07
III	Data Visualisation with MS-Excel	08
IV	Lectures, Hands-on Practice, Case analysis	08
Keywords	Data, MS- Excel, Problem Solving, Spreadsheets.	

PART-C: LearningResources

OnlineResources-

Exam(ESE):

https://www.theexcelexperts.com/importance-excel-business/

https://www.youtube.com/watch?v=eIN40JN7sro&ab_channel=LeilaGharani

PART-D: Assessment and Evaluation

Suggested Continuous Evaluation Methods: Maximum Marks: 50Marks

Continuous Internal Assessment (CIA): 15Marks

End Semester Exam (ESE): 35Marks

Continuous Internal Internal Test / Quiz-(2):10 Better marks out of the two Test/ Quiz Assessment(CIA): 10Assignment/Seminar +Attendance -+obtainedmarksinAssignmentshallbecon 05Total Marks -15 (By Course Teacher) sideredagainst15Marks

Two section- A &B **End Semester**

Section A:Q1. Objective-05 x1=05 Mark; Q2. Short answertype-5x2 =10 Marks Section B:Descriptive answer typeqts., 1 out of 2 from each unit-4x05=20 Marks

Name and Signature of Convenor & Members: (CBOS)

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FOUR YEAR UNDERGRADUATE PROGRAM(2024-28) DEPARTMENTOF Commerce and Management

COURSECURRICULUM

		ntroduction			
Pr (Ca	ogram:Bachelorin] ertificate/ Diploma /Deg	Business Administration gree)	Semester-V	Session:202	4-27
1	CourseCode	BBSEC - 03			
2	CourseTitle	Analytics Skill		-	
3	CourseType	Skill Enhancement Course [SEC]			
4	Pre-requisite(if, any)	Asperrequirement			
5	CourseLearning. Outcomes(CLO) Learn the basic concepts of arithmetic ability, quantitative ability, reasoning, business computations and data interpretation and obtain associated skills. Acquire competency in the use of verbal reasoning. Apply the skills and competencies acquired in the related areas Solve problems pertaining to quantitative ability, logical reasoning verbal ability inside and outside the campus.				in the
6	CreditValue	2 Credits Credit= 15H	lours– Theoreticallea orField learning/Trai		Hours
7	TotalMarks	Max.Marks: 50	MinPas	singMarks:	20
A	RT-B: Conte	ntof theCourse			
	Theory – 15Peri	TotalNo.of Teaching- ods(15Hrs) andLab.orFieldlearn	learningPeriods: ning/Training 30Period	ls(30Hours)	
	dule	Topics(Coursecontents)			
Che Cont	LCM & GCD(HC Verbal Reasoning Calendars	y: Algebraic operations BODM F). g: Number Series, Coding & Do		e	15
		tude: Averages Ratio and pro-	portion Droblems on a	one Time	
	distance—speed. Be compound interest		ges, Profit & loss, Par	tnership, simple	
I al	distance-speed. Be compound interest Data Interpretati Field Co-Curricular Act	usiness computations: Percenta	ges, Profit & loss, Par e Charts, line Graphs.	Venn diagrams.	30
Cont	distance—speed. Be compound interest Data Interpretati Field Co-Curricular Act ning Approach enables tents	usiness computations: Percenta on: Tabulation, Bar Graphs, Pi tivities: Problem solving/Grour	ges, Profit & loss, Par e Charts, line Graphs. discussion / Case Stu nt business analytics in	Venn diagrams.	30
Cont Keyw	distance—speed. Be compound interest Data Interpretati Field Co-Curricular Act Approach enables tents Pords Arithmetic A	usiness computations: Percenta on: Tabulation, Bar Graphs, Pi tivities: Problem solving/Group to gain knowledge to implemen	ges, Profit & loss, Par e Charts, line Graphs. discussion / Case Stu nt business analytics in	Venn diagrams.	30
Cont Keyw	distance—speed. Be compound interest Data Interpretati Field Co-Curricular Act Approach enables tents Pords Arithmetic A	usiness computations: Percenta on: Tabulation, Bar Graphs, Pi tivities: Problem solving/Group to gain knowledge to implement Ability, Verbal Reasoning, Data In	ges, Profit & loss, Par e Charts, line Graphs. discussion / Case Stu nt business analytics in	Venn diagrams.	30

- 2. Analytical skills by Showick Thorpe, published by S Chand And Company Limited, Ramnagar, New Delhi-110055.
- 3. Quantitative Aptitude and Reasoning by R V Praveen, PHI publishers.
- 4. Quantitative Aptitude for Competitive Examination by Abhijit Guha, Tata Mc Graw Hill Publications.

OnlineResources-

https://www.googleadservices.com/pagead/

https://www.coursera.org/				
PART-D:Assessmer	ntandEvaluation			
Suggested Continuous Evaluation Methods:				
Maximum Marks:	50Marks			
Continuous Internal Assessi	ment(CIA): 15Marks			
End SemesterExam(ESE): 35Marks				
Continuous	Internal Test / Quiz-(2):10 & Bettermarksout of the tw	voTest/ Ouiz +		
InternalAssessment (CIA)	10Assignment/Seminar +Attendance obtained marks in Assig	nment shall be		
:(ByCourseCoordinator)	- 05Total Marks - 1 considered against 15 N	Iarks		
End Laboratory/FieldSkillPerformance:OnspotAssessment Management				
SemesterExam(E	G. Performedthe Task basedonlearned skill-20Marks	byCoordinator		
SE):	H. Spottingbased ontools(written) –	asperskilling		
DE1).	10Marks			
	I. Viva-voce(basedonprinciple/technology) -05Marks			

NameandSignature ofConvener&Members ofCBoS:

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FOUR YEAR UNDERGRADUATE PROGRAM (2024–28) DEPARTMENTOF Commerce and Management

COURSECURRICULUM

P							
	AR'	T-A:	ntroductio	n			
Pr (C	ogra ertific	am:Bachelorin] cate/ Diploma /Deg	Business Adm gree)	inistration	Semester	- V Session:202	24-2027
1	Cou	urseCode	BBSEC	- 03			-
2	Cou	urseTitle	GST with R	eturn Filing		_	
3	Cou	urseType	Skill Enhance		e [SEC]		Y
4	Pre	e-requisite(if, any)			Asperregi	uirement	
			ation and Co	indirect taxa mpliance	ation system of India.		
6		editValue	2 Credits (1C+1C)	Credit= 15	Hours- Theo	reticallearning and= 30 ning/Training	0 Hours
7	Tot	alMarks	Max.Marks:	50		MinPassingMarks:	20
PA	RT-	B: Conte	ntof theCo	urse			
		Theory – 15Peri	TotalNo. ods(15Hrs) andLa	of Teaching ab.orFieldlean	-learningPerning/Trainin	riods: g 30Periods(30Hours)	
	dule				rsecontents		No.of Period
	eory tents	, control of the territory verification of			15		
Con		1	eturn on Income Tax Portal.				
		Basics of GST and G					
		Payroll and Payroll v		Tax with Tally			
		Advance Excel and I	MIS Reporting			rec	
	Field	 Project on 	GST return filing	on the GST	N portal.		30
Training Contents		• GST tasks to be done with Accounting Software like Tally					
	vords	GST, ITR, E	E Filing, Excel, M.	IS, Tally.	-		
PA	RT-		ngResource				
T	extB	ooks,ReferenceBo					
		ksRecommended-					101
1	L. GS	ST Case Digest – By	Rajat Mohan; Aga	rwal Law Ho	use		
		exmann GST – Pract	tice Manual; Agar	wal Law Hous	se		
		esources-					
ntp 1ttp	<u>s://w</u> s://w	ww.studyathome. ww.skillecture.co	. <u>org/products/pr</u> m/courses/Pract	actical-gst-r ical-GST-Re	<u>eturn-filing-</u> -turn-Filing-	Course	
		-D:Assessm			turn rilling	Course	· · · · · · · · · · · · · · · · · · ·
PA			valuation Metho				
Sug							1
Sug	ıximı	umMarks:	esmant (CTA).				
Sug Ma Con	iximi n tinu	umMarks: ious Interna lAsse		5Marks			
Sug Ma Con End	iximi ntinu d Sei	umMarks: ious Interna lAsse mester Exam (ES	E):	5Marks 35Marks	Ratt	ermarkeout offha two-Ta	et/ Onic -
Sug Ma Con End	aximu ntinu d Sei ntinu	umMarks: lous Interna lAsse mester Exam (ES lous	E): ternal Test /	5Marks 35Marks Quiz-(2):10		ermarksout ofthe twoTe:	
Sug Ma Con End Con Int	iximi ntinu d Sei ntinu erna	umMarks: tous Interna lAssemester Exam (ES tous lAssessment	E):	5Marks 35Marks Quiz-(2):10	nce - obta	ermarksout ofthe twoTer ined marks in Assign onsideredagainst 15 Marks	ment shall

End	Laboratory/FieldSkillPerformance:OnspotAssessment	Managed
SemesterExa m(ESE):	 J. Performedthe Task basedonlearned skill- 20Marks K. Spottingbased ontools(written) - 10Marks L. Viva-voce(basedonprinciple/technology) -05Marks 	byCoordinator asperskilling

GOES TO 06TH SEMESTER

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